



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

December 28, 2014

Diamond Producers (\$50,000 & Above)

Lemar, Mike	Sunshine State Agency	\$83,778	31
Ahlbum, Jon	The Ahlbum Group	\$71,358	19
Mednick, Scott E.	Professional Insurance Systems of Florida	\$66,344	8
Hatton, Catherine E.	Long Island Insurance Solutions	\$51,988	33

Platinum Producers (\$30,000 - \$50,000)

Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$48,180	12
Borosak, William J. Jr.	Secure Future Financial Group	\$47,393	10
Schroeder, Shawn T.	Jack Schroeder & Associates, Inc.	\$44,531	18

Gold Producers (\$10,000 - \$30,000)

Sachs, Kerry	Secure Retirement Solutions, Inc.	\$28,344	6
Rodriguez, Carmen A.	Landers-Stein & Associates	\$25,748	3
McGeoy, Jacob M.	Secure Benefits Alliance	\$25,059	15
Wroblewski, Robert M.	SOS Insurance Group	\$24,295	11
Senior Services of North America, Inc.		\$24,656	12
Concklin, Ron	Rosenberg-Concklin, Inc.	\$20,564	14
Catron, Edward A.		\$19,560	3
Sheldon, Paul T.	Paul Sheldon Insurance & Benefits Planning	\$18,144	1
Futurity First Insurance Group, Inc.		\$16,138	2
Ahlbum, Tim		\$15,672	3
Barta, Devin M.		\$14,174	4
FNA Insurance Services, Inc.		\$13,492	3
Clark, John W.	Senior Solutions Insurance Agency	\$12,340	14
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$12,226	3
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$10,704	1
Sakharoff, Richard D.	Security Benefits Group, Inc.	\$10,284	2

Silver Producers (\$5,000 - \$10,000)

Dworkin, Earl D.	Dworkin Insurance Agency	\$9,718	1
Hirsch, Susan J.		\$9,707	6
Premier Senior Marketing, Inc.		\$9,220	3
Pollier, Robert L. Jr.	Senior Management Services	\$9,176	3
American Eagle Consultants, Inc.		\$9,083	10
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$8,568	2
Schwartz, Scott J.	Insurance Protection Services	\$8,536	1
Maisto, Stephen	Senior Health Solutions	\$8,448	4
General Agency Ins. Development Svc.		\$7,919	5
Finken, Mark E.		\$7,702	5
Mikolajcik, Lawrence V.	Mikolajcik Insurance Agency	\$7,620	1
Joiner, Clifton T.	Joiner Insurance Agency	\$7,068	1
Merit Insurance Services, Inc.		\$6,862	4
Hoyek, Tony N.	Hoyek Insurance Agency	\$6,804	1
Greenberg, Joshua K.		\$6,791	3
Sklar, Susan T.	Sklar Insurance Agency	\$6,612	1
Breisinger, Brian L.	Breisinger Insurance Agency	\$6,440	2
Richard, Paul	Richard Insurance Agency	\$6,144	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$6,127	3
Webster, Gerlinda		\$6,083	1
Webster, Larry L.	Webster & Associates, Ltd.	\$6,083	1
Ellis, Sarah	Ellis Insurance Agency	\$5,604	1
Christopher, Jon		\$5,580	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$5,477	5
Edwards, Jackson IV		\$5,472	1
Shackelford, Edward L.	The Assurance Group, Inc.	\$5,472	3



General Agencies

FOR THE WEEK ENDING

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Bronze Producers (\$2,500 - \$5,000)

Arlein, David	Arlein Insurance Agency	\$4,536	1
Tamiso, William L.	Southeastern Insurance Agency	\$4,525	1
Whitt, Troy C.		\$4,476	1
Brightstar Insurance Services, Inc.		\$4,368	4
Costanzo, Nicholas P.		\$4,343	1
Moraski, Matthew B.		\$4,272	1
Schuler, James F.	Consumer Group Services, Inc.	\$4,182	2
Roach, Angela D.		\$4,179	2
Brown, Matthew		\$4,034	2
Perkins, Jerry L.		\$4,020	1
Adelson, Andy G.	Adelson Insurance Agency	\$3,948	1
Neese, Alan P.		\$3,900	1
WCI Brokerage Corporation		\$3,889	1
Reardon, John J.	Senior Healthcare Benefits Group, Inc.	\$3,816	2
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$3,797	4
Safe Path Benefits, Inc.		\$3,788	2
Teller, Claire D.	All Vest Associates	\$3,768	1
Statkewicz, Thomas G.	Sylvan-James Associates, Inc.	\$3,680	2
Duryea, Donald B.	Duryea Insurance Agency	\$3,672	4
Flittner, Andrew M.		\$3,640	1
Lemar, Fred W. Jr.		\$3,587	1
Sikov, Barry A.	Sikov Insurance Agency	\$3,576	1
Caress, Tom L.	Caress Insurance Agency	\$3,528	1
Barganier, Brian K.	Barganier Financial Service, Inc.	\$3,480	1
Katlin, Andrew	Katlin Insurance Agency	\$3,479	1
Gerardi Insurance Services, Inc.		\$3,444	1
Weiner, Herbert A.	Weiner Insurance Agency	\$3,396	1
Contemporary Employee Plans, Inc.		\$3,384	1
Bushko, Heidi		\$3,276	1
Zion, Joseph S.	Zion Insurance Agency	\$3,276	1
Neuschlos, Herman		\$3,058	1
Fage Marketing Sales, Inc.		\$3,056	1
All Care Insurance Marketing, Inc.		\$3,036	3
Goldman, Jean	Goldman Insurance Agency	\$3,024	1
Thompson, Dorene E.	Thompson Insurance Agency	\$3,024	1
Washwick, Karl	The Washwick Agency, Inc.	\$2,908	1
Shata, Nahed		\$2,808	1
Ritter, Craig J.	Ritter Insurance Agency	\$2,784	1
Fuchs, Curtis	Fuchs Insurance Agency	\$2,760	1
Faust, Martin W.	Faust Insurance Agency	\$2,759	1
Daniels, David K.	David K. Daniels & Associates	\$2,748	2
Olguin, Loren A.	Olguin Insurance Agency	\$2,736	1
Randall, Grady	Randall Insurance Agency	\$2,628	1
West, James E.	West Insurance Agency	\$2,604	1
Binford, Mark N.	Binford Insurance Agency	\$2,520	1
Lalas, Michael Z.	Lalas Insurance Agency	\$2,520	1



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

December 28, 2014

Diamond Producers (\$20,000 & Above)

Rush, Timothy T.	\$53,700
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Platinum Producers (\$15,000 - \$20,000)

Sheldon, Paul T.	\$18,144	Penn, Harry V.	\$15,612
Kempler, Gary S.	\$16,128	Stevens, Ray	\$15,093

Gold Producers (\$10,000 - \$15,000)

Holzman, Robert	\$14,796	Stevens, Jason	\$12,789
Catron, Edward A.	\$14,772	Valdes, Jorge A.	\$11,544
Landers, Diane J.	\$14,566	Ortez, Philip B. Jr.	\$10,704
Sachs, Kerry	\$14,280	Lemar, Mike	\$10,043

Silver Producers (\$5,000 - \$10,000)

Dworkin, Earl D.	\$9,718	Hatton, Catherine E.	\$6,168
Major, Victoria A.	\$9,004	Richard, Paul	\$6,144
Chester, Susan L.	\$8,558	Osborn, Jarrett	\$6,120
Schwartz, Scott J.	\$8,536	Freifeld, Mitchell S.	\$6,107
Sakharoff, Richard D.	\$8,400	McCandless, Thomas D.	\$6,095
Gilbert, Brian	\$7,620	Speak, Jesse J. Jr.	\$6,083
Lander, Stephen C.	\$7,620	MacDonald, Stewart A.	\$6,032
Jacobs, Douglas M.	\$7,535	Ellis, Sarah	\$5,604
Lembcke, Julia G.	\$7,453	Olson, Trenton M.	\$5,580
Feldman, Barry	\$7,448	Chard, Dani L.	\$5,567
Ahlbum, Jon	\$7,372	Edwards, Jackson IV	\$5,472
Joiner, Clifton T.	\$7,068	Adler, Jeffrey S.	\$5,412
Hoyek, Tony N.	\$6,804	Gesla, Walter	\$5,392
Sklar, Susan T.	\$6,612	Ahlbum, Tim	\$5,208



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

December 28, 2014

Bronze Producers (\$2,500 - \$5,000)

Pirog, Patricia L.	\$4,824	Koslowski, Mark A.	\$3,348
Lockwood, Scott W.	\$4,668	Bushko, Heidi	\$3,276
Omid, Robert	\$4,657	Dahlenburg, Mark F.	\$3,276
Arlein, David	\$4,536	Kahn, Rachel	\$3,276
Rosell, Michael E.	\$4,536	Topalian, Abigail M.	\$3,276
Tamiso, William L.	\$4,525	Zion, Joseph S.	\$3,276
Dixon, Daniel B.	\$4,476	Whiteley, William R.	\$3,275
Barta, Devin M.	\$4,406	Gratzon, Peter	\$3,257
Costanzo, Nicholas P.	\$4,343	Brown, Matthew	\$3,182
Malooley, Michele A.	\$4,312	Holdren, Charles E.	\$3,094
Franco, Salvador	\$4,308	Maisto, Stephen	\$3,072
Daenzer, Christopher	\$4,272	Kehoe, Thomas F.	\$3,060
Friedman, Michael D.	\$4,232	Kolman, Robert	\$3,058
Askin, Charles D.	\$4,064	Rubin, Leibish	\$3,056
Odea, Denise G.	\$4,040	Smith, Gary S.	\$3,056
Michaels, Christopher	\$4,020	Galkin, Barry A.	\$3,024
Bentley, Curtis	\$3,996	Goldman, Jean	\$3,024
Adelson, Andy G.	\$3,948	Parker, Tonia	\$3,024
Knight, Janet M.	\$3,948	Thompson, Dorene E.	\$3,024
Carton, Alexandra	\$3,900	Almanza, Andrea M.	\$3,011
Fillweber, Gary M.	\$3,900	Davis, Karen L.	\$3,011
Gordon, Ian	\$3,900	Palmer, Casey V.	\$2,943
Mager, Alexander M.	\$3,900	Sam, Catherine M.	\$2,938
White, Shirley A.	\$3,900	Washwick, Karl	\$2,908
Charnow, Jerie	\$3,890	Bechtold, Edward H. III	\$2,844
Putterman, Stephen M.	\$3,889	Cooper, Bradley D.	\$2,844
Pavone-Bahlkow, Valerie J.	\$3,840	Johnson, Devin P.	\$2,844
Carron, Mitchell A.	\$3,824	Lovelace, David P.	\$2,844
Goodman, Paula J.	\$3,804	Primack, Neil E.	\$2,844
Serr, Jennifer	\$3,768	Saylor, Dexter R.	\$2,844
Teller, Claire D.	\$3,768	Shata, Nahed	\$2,808
Selinger, William S.	\$3,708	Van Nest, Dean G.	\$2,784
Lissarague, Vidal	\$3,647	Fuchs, Curtis R.	\$2,760
Monaghan, Kevin	\$3,640	Strohm, Mark C.	\$2,760
Lemar, Fred W. Jr.	\$3,587	Parker, Lisa M.	\$2,759
Doratan, Joseph	\$3,576	Olguin, Loren A.	\$2,736
Sikov, Barry A.	\$3,576	Ahmed, Nur N.	\$2,700
Travis, Ann	\$3,532	Alan, Stuart	\$2,676
Caress, Tom L.	\$3,528	Mairano, Alexander E.	\$2,676
Barganier, Brian K.	\$3,480	Tyler, Marvin G.	\$2,676
Bush, Patricia	\$3,480	Randall, Grady	\$2,628
Mollica, Rosanna	\$3,480	Burgermeister, Angelika	\$2,616
Glickman, Abraham	\$3,479	McCammon, Donna R.	\$2,604
Laferriere, Rhonda	\$3,444	Zemartis, Stephen	\$2,544
Rudd, Henry	\$3,396	Binford, Mark N.	\$2,520
Weiner, Donna L.	\$3,396	Lalas, Michael Z.	\$2,520
Rashkin, James A.	\$3,384	Thompson, David W.	\$2,512
Boise, Cynthia J.	\$3,360		